



707 EAST FRANKLIN STREET • RICHMOND, VIRGINIA 23219
Phone 804/643-2797 • Fax 804/780-2482 • Email hbavmail@hbav.com • Web Site <http://www.hbav.com>

July 24, 2006

TO: Active Members
Home Builders Association of Virginia

RE: **3rd Annual HBAV "PAC" Golf Classic**
Wednesday, September 27, 2006
Kiln Creek Golf Club and Resort
Newport News, Virginia

As an active member of HBAV, we would like to invite you to serve as a participant or sponsor for the 3rd Annual HBAV "PAC" Golf Classic, to be held on Wednesday, September 27, 2006 at the Kiln Creek Golf Club and Resort in Newport News, Virginia. The 2nd Annual HBAV "PAC" Golf Classic generated over \$30,000 for the NAHB Build-PAC, and places Virginia among the leading contributors to our national PAC coffers.

The registration/luncheon for the 4-person flighted, Scramble Format/Shotgun Start golf tournament will begin at 11:00 a.m., and the shotgun start will be at 12:00 noon. A brief awards ceremony and buffet dinner will follow at the Kiln Creek Club House.

As a special "perk", the winning team of the 3rd Annual HBAV "PAC" Golf Classic will be declared the HBAV Champion Team for 2006, and will qualify to represent Virginia in the NAHB Tournament of Champions to compete for the title of NAHB National Champion. The NAHB Tournament of Champions will be held in conjunction with the NAHB International Builders Show in February in Orlando, Florida.

Individuals and sponsored 2-person or 4-person teams may register to participate in the 3rd Annual HBAV "PAC" Golf Classic. Enclosed are registration materials. The individual entry fee is \$250; 2-person sponsored teams may participate for \$500; and the entry fee for a 4-person sponsored team is \$1,000. Individual players and 2-person teams will be teamed with other participating players to form a 4-person team. All HBAV builder and associate members are welcome to participate in the golf tournament.

Golf tournament participants will receive a quality attendance gift, golf balls (and other great golf goodies), lunch, spirits, and dinner and will be eligible for outstanding door prizes. Awards will also be given to the first, second, and third place teams of each flight, longest drive, closest to the pin, and putting contest winners. **This will be another first-class HBAV/NAHB event.... a Golf Classic.**

HOME BUILDERS ASSOCIATION OF VIRGINIA

To participate please complete and return the Registration Form, along with the appropriate entry fee to the HBAV office. Sponsored teams will also receive program and on-course signage recognition.

Individuals or member firms wanting to sponsor a hole (\$150); a beverage cart (\$500); the luncheon (\$1,000); dinner (\$2,000); or tournament prizes (\$2,500) should complete and return the Sponsorship Form, along with the appropriate contribution.

Don't miss this opportunity for your team to be named the HBAV Champion Golf Team for 2006, and to represent Virginia in the NAHB Tournament of Champions in Orlando in January, while supporting the political effectiveness of NAHB.

Best regards,



Mak Koebig



Vince Napolitano



Ben Graham



Randy Williafms

PS: A special "Thank You" to Dick Ashe and American Eastern, Inc. for contributing Kiln Creek Golf Club and Resort for the 3rd Annual HBAV "PAC" Golf Classic!

HBAV "PAC" GOLF CLASSIC ENTRY FORM

3rd Annual HBAV "PAC" Golf Classic
September 27, 2006
Kiln Creek Country Club and Resort, Newport News, Virginia

Indicate your level of team sponsorship:

_____	EAGLE SPONSORSHIP 4 members of a team	\$1,000
_____	BIRDIE SPONSORSHIP 2 members of a team	\$ 500
_____	PAR SPONSORSHIP Individual player	\$ 250

ALL SPONSORED TEAMS RECEIVE:

Company name on program with sponsorship level, Recognition at Awards Ceremony and Dinner, Recognition in the Virginia Builder Magazine

TEAM SPONSORS:

Company Name: _____
Company Contact Person: _____ Phone: _____
Address: _____
City/State/Zip: _____
Local Association: _____

Names of sponsored players:

1. _____ 3. _____
2. _____ 4. _____

Tournament format is a four-person scramble.

INDIVIDUAL PLAYERS

Participant #1:

Name _____ Phone _____
Address _____ City/St/Zip _____
Occupation _____ Employer _____

Participant #2:

Name _____ Phone _____
Address _____ City/St/Zip _____
Occupation _____ Employer _____

Two-person teams will be teamed with other participating players to form a four-person team.

Method of Payment: _____ Check enclosed (*made payable to HBAV*) _____ VISA _____ MasterCard
AMOUNT: _____ Card Number _____ Expiration Date _____
Signature _____

Deadline for Entry is September 15th.

Make check payable to "HBAV" and Return Registration and Entry Fee to:
HBAV "PAC" Golf Classic
707 East Franklin Street, Richmond, VA 23219
Or Fax to (804) 780-2482

SPONSORSHIP FORM

**3rd Annual HBAV "PAC" Golf Classic
September 27, 2006
Kiln Creek Country Club and Resort
Newport News, Virginia**

- Include me as a **"hole"** sponsor for the 3rd Annual HBAV PAC Golf Classic. Enclosed is my \$150.00 check made payable to HBAV.
- Include me as a **"beverage cart"** sponsor for the 3rd Annual HBAV PAC Golf Classic. Enclosed is my \$500.00 check made payable to HBAV.
- Include me as a **"lunch"** sponsor for the 3rd Annual HBAV PAC Golf Classic. Enclosed is my \$1,000.00 check made payable to HBAV.
- Include me as a **"dinner"** sponsor for the 3rd Annual HBAV PAC Golf Classic. Enclosed is my \$2,000.00 check made payable to HBAV.
- Include me as a **"prize"** sponsor for the 3rd Annual HBAV PAC Golf Classic. Enclosed is my \$2,500.00 check made payable to HBAV.

Company Name: _____
Company Contact Person: _____ Phone: _____
Address: _____
City/State/Zip: _____
Local Association: _____

Method of Payment: _____ Check enclosed (*made payable to HBAV*) _____ VISA _____ MasterCard
AMOUNT: _____ Card Number _____ Expiration Date _____
Signature _____

Deadline is September 15th.

Make check payable to "HBAV"
Return Sponsorship Form and Sponsorship Fee to:
HBAV "PAC" Golf Classic
707 East Franklin Street, Richmond, VA 23219
Or Fax to (804) 780-2482