

# Application for Membership for the Sales and Marketing Council

SMC Dues - \$95/ 12 months Individual Membership

The Mission of the Sales and Marketing Council is to increase professionalism in the marketing and sales of new homes. SMC members are builders, sales managers and salespeople, marketing directors and researchers, Realtors®, architects and designers, leasing agents, media representatives and advertising consultants. Benefits include education and training and the Local Awards program. Dues include membership in the National Sales and Marketing Council. For benefits visit [www.nahb.org](http://www.nahb.org).

Please complete the following:

Name: \_\_\_\_\_ Company: \_\_\_\_\_

Company Address: \_\_\_\_\_

Phone: \_\_\_\_\_ Email:(required) \_\_\_\_\_

Cell: \_\_\_\_\_

Personal Address: \_\_\_\_\_

Method of Payment:     Check                       Mastercard                       Visa

Credit Card Information:

Account number: \_\_\_\_\_ Exp. Date \_\_\_\_\_

Name As It Appears On Card: \_\_\_\_\_  
(Please Print)

Billing Address: \_\_\_\_\_

*\*Please note that a 4.5% transaction fee will be applied to all credit card payments\**

Members are invoiced for their renewal fees upon the twelve (12) month anniversary date of joining the council.

Please make your checks payable to the Home Building Association of Richmond (HBAR).

Check should be mailed to the HBAR office along with the application. Credit card payments can mailed or faxed.

Mailing Address: 400 N. Ridge Rd. Richmond, VA 23229  
Attn: Sonia Johnson

HBAR Fax Number: 804-282-9866  
Attn: Sonia Johnson

Questions? Please call John Parrish at 804-282-0400 ext. 3 or [jparrish@hbar.org](mailto:jparrish@hbar.org)